



EVOLVING AND TRANSFORMING YOUR TRAINING APPROACH

**HOW TO UPSKILL SALES LEADERS WHO
DON'T KNOW WHAT THEY DON'T KNOW**

ENGAGEMENT WITH WORD CLOUD AND ANNOTATIONS

- Our participants actively participated during presentations/workshops
 - **Word Cloud is a visual summary of all words together**



- No scrolling through chat to see responses!
- Can be prepared in advance or on-the-spot during your meeting

- **Annotations allows participants to engage in a non-polling format**



- A great tool when you don't have support to set up polling questions
- Check with your legal team for "Rules of the Road" for using annotations feature



Scan the QR code above to participate live!

OR

Email mark_fisher@eisai.com for the meeting link.

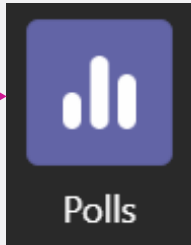
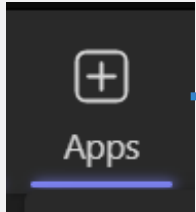


SETTING UP A WORD CLOUD

1

Apps Menu

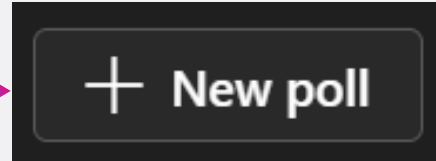
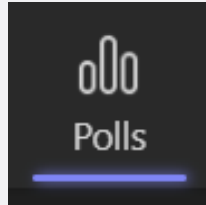
Find and install Polls



2

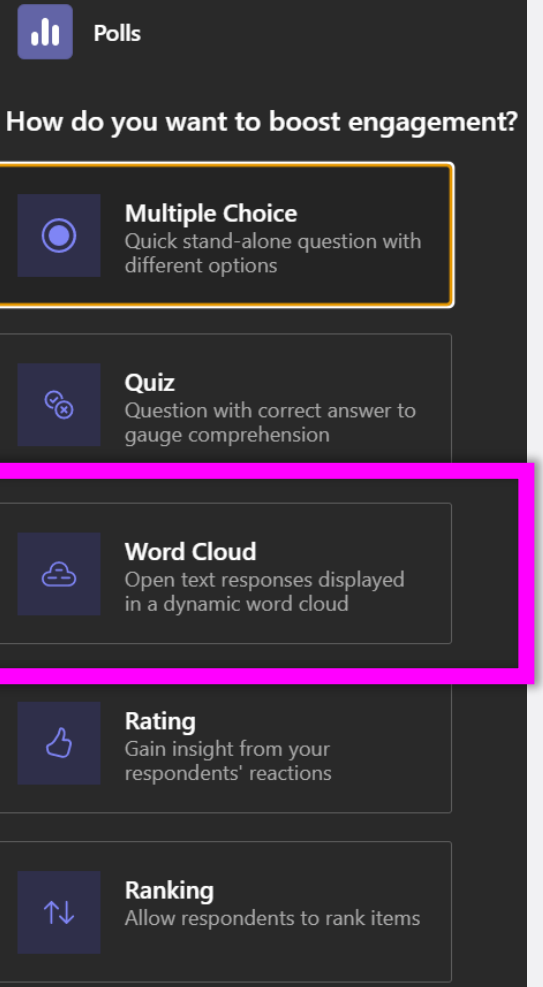
Polls Menu

Click to add New Poll



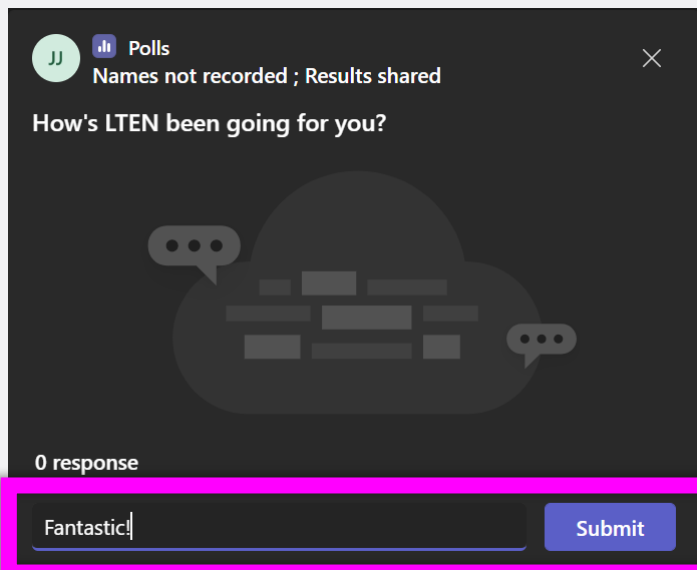
3

Select Word Cloud



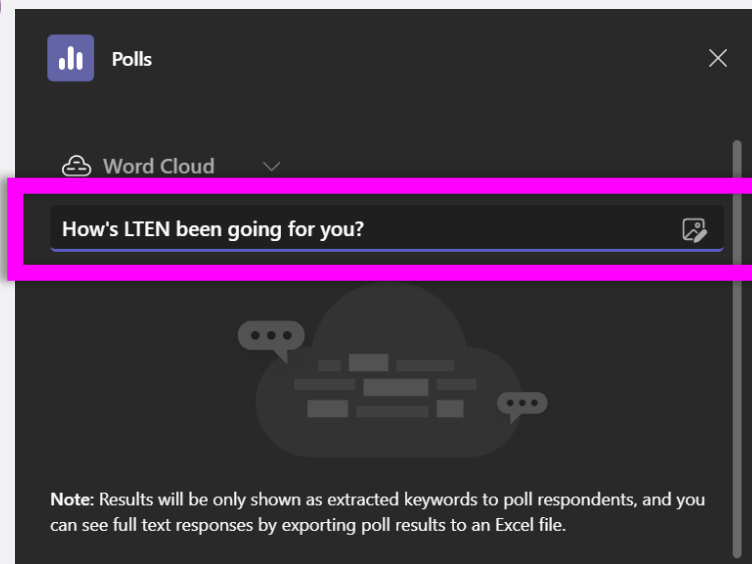
5

Type your answer and Sumit!



4

Type in Question



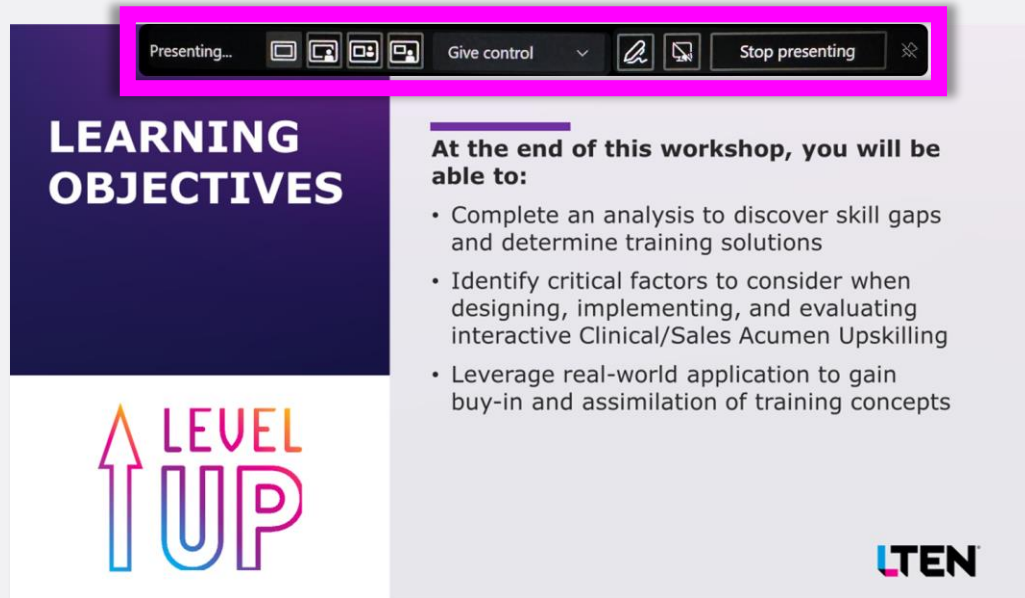
USING ANNOTATIONS

1

You must be sharing your screen to use annotations

2

Move your cursor to the very top of the Workshop PowerPoint Slide Deck to display the 'Presentation Toolbar'.



The screenshot shows a presentation slide titled "LEARNING OBJECTIVES" with a "LEVEL UP" logo and the LTEN logo. The presentation toolbar is highlighted in pink, showing icons for "Presenting...", "Give control", "Stop presenting", and a "Start Annotation" icon (a pencil).

LEARNING OBJECTIVES

LEVEL UP

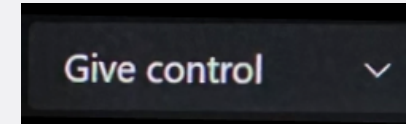
LTEN

At the end of this workshop, you will be able to:

- Complete an analysis to discover skill gaps and determine training solutions
- Identify critical factors to consider when designing, implementing, and evaluating interactive Clinical/Sales Acumen Upskilling
- Leverage real-world application to gain buy-in and assimilation of training concepts

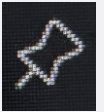
3

Click Give Control and select all workshop participants



4

Click the Pin button to pin the Presentation Toolbar on screen (optional).



5

Click the Start Annotation button to display the Annotation Toolbar on screen.

